



PLANTS PEOPLE  
POSSIBILITIES

To whom it may concern

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Dear Sirs,

**FANSHAWE LLP**

Fanshawe LLP have acted for the Royal Botanic Gardens, Kew for almost 20 years and in that time they have successfully completed over £40m of capital building projects including works to listed buildings, public access buildings and attractions, visitor centres, museums, offices, laboratories, glasshouses, retail and catering facilities, public events buildings, educational buildings, storage buildings, refurbishments and landscapes.

In addition they have provided professional assistance to me in my role as Head of Capital Projects and formerly Head of Building and Maintenance Department advising on reinstatement cost assessments, maintenance, life cycle costing, risk management, funding and providing cost advice for the World Heritage Bid and many other schemes and feasibility studies, relating to many of the unusual buildings and structures at Kew and Wakehurst Place.

FANSHAWE, led by Barry Rose, have always maintained a pro-active, professional, practical and commercial approach to the work undertaken and have simultaneously managed extremely tight budgets, high profile designers and complex client requirements.

I can confirm that I would have no hesitation in recommending FANSHAWE LLP as either cost consultant or project managers for any high quality projects, particularly where cost control is important.

Yours faithfully

T Bailey MBE, MSc MCIOB  
Head of Capital Projects  
Royal Botanic Gardens, Kew