

Darryl Trott  
Fanshawe LLP  
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14/09/2011

### **Moor House Cat A Fit Out**

Dear Darryl,

I would like to thank Fanshawe for the excellent service provided on our Moor House Cat A fit out project. From cost plan through to final account, Fanshawe's performance was characterised by efficiency, clear and prompt communication, fair but tough negotiations with contractors and a dedication to the success of the project.

On the day of the tender interviews, we had a major change to the scope of the project due to success in letting of part of the project area "as-is". Within hours, Fanshawe had obtained revised tenders, and provided us with a clear and coherent recommendation, enabling us to instruct the works and keep the project schedule on track. It was clear to me that we were dealing with an exceptional firm. Change management during the works was dealt with constructively so that the final account was below the contract sum.

The atmosphere throughout the project was concentrated, professional and good humoured and I think all parties involved can be proud of their achievement and hopefully look forward to working together again. I am certain we will be working with Fanshawe again.

Yours sincerely,

Deka Immobilien GmbH



Donal Campbell

#### **Encl.**

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